

## **REIT buyer Representative Answers Questions about Real Estate Mutual Funds**

### **The real estate investors gather for another meeting and Q & A session with Earl Bird to learn more about REITs and Real Estate Mutual Funds**

Detroit, MI – Just last week, a group of real estate investors gathered for a meeting where Earl E. Bird, III, spokesperson for the REITbuyer.com explained how Real Estate Mutual Funds work and how to invest in them. The group left with a lot of information to study as Earl advised them to do some research of their own before returning for a question and answer session.

When asked if Real Estate Mutual Funds are considered to be a good investment, Earl explained, “Real Estate Mutual Funds can play an important role in a long term investment portfolio. Morningstar, a well-respected investment research source, says these types of mutual funds have experienced tremendous growth over the last 5 years with an average annual return of nearly 11 percent as of September, 2008. Dividends paid on Real Estate Mutual Funds are typically influenced by economic factor such as interest rates and the matching of supply and demand for commercial office space.”

Another investor asked about costs and fees associated with Real Estate Mutual Funds. Earl said, “With every mutual fund you will incur some expenses. There are three expenses to be familiar with when investing in Real Estate Mutual Funds, including loads, redemption fees and operating expenses.”

“Loads are fees charged either when you purchase a mutual fund (front-end loads) or when you sell a mutual fund (back-end loads). The loads are used to pay a commission to the agent who sold you the fund,” Earl explained. “Redemption fees are stipulations indicating that if you sell your mutual fund before a specified date, you will be charged a fee. Then there are operating expenses, fees charged as a normal part of doing business for the fund. The management fees go to pay the fund manager for his expertise and time.”

Earl continued answering questions to ensure all the investors thoroughly understood Real Estate Mutual Funds, how they work and how to invest in them. As the meeting came to an end, Earl said, “All types of investors find Real Estate Mutual Funds to be an excellent investment to have in their portfolio, from the new investors with no previous experience to the seasoned investors with many years experience.”

Real estate investors can learn about REITs at the REITBuyer.com. REITbuyer.com is an online brokerage information site specializing In REITs and Real Estate Mutual Funds – The World’s first and only site dedicated to REITs Real Estate Mutual Funds. This is a place for the small investor to own a piece of world class real estate.

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